



**Overhead Hoist and Crane**

3800 New hope lane, Springfield, tn. 37172 • PHONE 615-212-0057 • FAX 615-212-0842

**Inspections • Sales • Maintenance • Installations • Load Testing • Material Handling  
Custom Fabrication • In-House Engineering and Design • P.M. Inspections**

**Committed to providing the highest quality and value for all your material handling needs.**



ARO  
BUDGET  
CHESTER  
CHICAGO PNEUMATIC  
CM/LONESTAR  
COFFING  
BLACK BEAR  
Elephant

DEMAG  
DETROIT  
ELECTROLIFT  
GARDNER DENVER/COPPER  
HARRINGTON  
INGERSOLL-RAND  
STREET  
Stahl

P&H  
SATURN  
SHAWBIX LIFT TECH  
SHEPARD NILES  
WRIGHT  
YALE  
R&M



ABELL HOWE  
CLEVELAND TRAMRAIL  
DEMAG  
GORBEL  
ZENAR  
MANNING MAXWELL & MOORE

LOUDEN  
ROBBINS & MYERS  
SHAWBOX / LIFT TECH  
SHEPARD NILES  
ACE WORLD

SPANCO  
TRAMBEAM  
VIRGINIA  
OMI  
DESHAZO



AERO-MOTIVE  
CATTRON  
CLEVELAND TRAMRAIL  
DRIVECON  
CERVIS RADIO

DUCTO-O-WIRE  
DURATRAK  
ELECROMOTIVE  
INSUL-8  
ALPHA

POWER ELECTRONICS  
REMTRON RADIOS  
TELEMOTIVE  
VAHLE

BEAM CLAMPS  
BULK CHAIN  
WORK STATIONS  
POSITECH

CRANE BUMPERS  
LIFTING DEVICES  
TROLLEYS  
KNIGHT

VACUUM LIFTERS  
WIRE ROPE  
REPLACEMENT CHAIN  
SLINGS

**INGERSOLL – RAND:**

**SALES • SERVICE • TOOL REPAIR**

**INSTALLATION / SERVICES:**

Staffed with experienced service/installation technicians for all of your “TURN KEY” projects. On site certified engineering staff to custom fit any system.

For more information regarding our additional manufactures not listed above, please contact us at 615-212-0057.

**SPECIAL SERVICES:**

**Metal Fabrication  
Material Cart Design and Fabrication  
Material Handling Attachments**



## Overhead Hoist and Crane

3800 New hope lane, Springfield, tn. 37172 · PHONE 615-212-0057 · FAX 615-212-0842

---

### Inspections • Sales • Maintenance • Installations • Load Testing • Material Handling Custom Fabrication • Engineering and Design • P.M. Inspections

In the field of industrial manufacturing, overhead cranes and hoists are the key component of your production process. When your equipment is properly maintained, costly down time can be controlled, production levels stabilized, and a safer working environment is provided to your employees. Our sales staff and service technicians are the best in the material handling industry. With over 40 years of experience, Excel Industries as a company, and as individuals, value honesty, integrity and continual self improvement. We take on the big challenges, and take pride on seeing them through. With a need to always provide the highest of quality, our satisfied customers are our proven results.

#### What we offer

- Turn key projects that include design, fabrication, installation and load testing of all types of overhead crane systems.
  - 24/7 Repair Service
  - Load Tests
  - OSHA Inspections
  - Crane Training for Employees
  - Modernizations and Upgrades
  - Parts
  - Overhead Bridge Cranes
  - Specialty Bridge Cranes
  - Engineered Bridge Cranes up to 200 tons
  - Jib Cranes
  - Gantry Cranes
  - Slings
- Monorail Systems
  - Workstation Cranes
  - Freestanding Systems
  - Power Electrification
  - Anti-Collision
  - Concert Equipment
  - Custom Metal Fabrication
  - Material Cart Design
  - Material Handling Attachments
  - Ingersoll – Rand Sales
  - Air-Tools
  - Maintenance

Here at Excel Industries our sales staff has an excellent working knowledge of the products in the material handling industry. Whether your equipment is new or old we can find a product or part that meets your equipment needs. We strive to make your job easier; our service technicians are available 24/7 to assist you with any breakdowns or technical issues that you may face on a day to day basis. We welcome the opportunity to earn your business and develop a long term partnership with your company. Please contact us for all of your material handling needs.

Chuck & Dave Roanhouse  
Excel Industries, Inc.





Overhead Hoist and Crane

3800 New hope lane, Springfield, tn. 37172 • PHONE 615-212-0057 • FAX 615-212-0842

---

### Contact Information

President – Dave Roanhouse – 615-212-0057  
Vice President – Chuck Roanhouse – 615-212-0057

Accounts Receivable - 615-212-0057 Ext. 306  
615-212-0057 Ext. 308

Accounts Payable - 615-212-0057 Ext 306  
Email: [accountspayable@excel-industries.net](mailto:accountspayable@excel-industries.net)

Mailing Address: 3800 New Hope Lane Springfield, TN. 37172  
Shipping Address: 3800 New Hope Lane Springfield, TN. 37172  
DUNNS Number: 159102701  
TID# 33-1085299